

Message Text

UNCLASSIFIED

PAGE 01 MONTRE 00475 231634Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----240311Z 058070 /13
R 231555Z MAR 77
FM AMCONSUL MONTREAL
TO USDOC WASHDC
INFO SECSTATE WASHDC 8753

UNCLAS MONTREAL 475

E. O. 11652: N/A
TAGS: BGEN, CA
SUBJ: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)

1. 122/04/P0056

2. 03/22/77

3. E. TOLMAN

4. 122 CANADA

5. ADI

6(A) WRITE, CALL
6(B) JACK THORBURN, MANAGER
6(C) THORBURN EQUIPMENT LTD.
173 ONEIDA DRIVE
POINTE CLAIRE, QUEBEC H9R 1A9

7. TEL: (514) 695-8710
TELEX: 05-821641

8. --

9. 110-111-112
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10. DESCRIPTION:

34946XX-0000 HOSE & FITTINGS AND HOSE ASSEMBLIES FOR HYDRAULIC,
PNEUMATIC AND FLUID TRANSFER SYSTEMS
34295XX-0000 HOSE FITTINGS AND COUPLINGS
34943XX-0000 VALVES FOR COMPRESSED GAS CYLINDERS, PIPING SYSTEMS

34942XX-0000 VALVES FOR POWER TRANSFER (PNEUMATIC, HYDRAULIC)
34980XX-0000 FITTINGS AND PIPE
34945XX-0000 FITTINGS, METAL, FOR PIPING SYSTEMS
30796XX-0000 FITTINGS AND UNIONS, PLASTICS

11. THORNBURN EQUIPMENT LTD., ESTABLISHED IN 1954, IS AN IMPORTER, AGENT, AND DISTRIBUTOR OF HOSES, VALVES, FITTINGS, AND PNEUMATICS. IT ALSO FABRICATES AND SELLS METAL-TEFLON HYDRAULIC HOSE ASSEMBLIES. HEAD OFFICE IS LOCATED IN POINTE CLAIRE, QUEBEC, WITH A BRANCH OFFICE AND SHOP AT CHICOUTIMI, QUEBEC. MARKETING AREA: EASTERN ONTARIO, QUEBEC, AND NEW BRUNSWICK. EMPLOYS 33 OF WHOM 8 ARE SALES PERSONNEL. REPRESENTS ONE US FIRM, TITEFLEX CORP., SPRINGFIELD, MASS. (METAL AND TEFLON HOSE), AND 3 CANADIAN FIRMS: IMPERIAL EASTMAN CORP., BARRIE, ONTARIO (TUBE FITTINGS, HYDRAULIC HOSE), GOODYEAR CANADA LTD., COLLINGWOOD, ONTARIO (AIR WATER, STEAM HOSES), AMERICAN STANDARD INDUSTRIAL PRODUCTS, BRAMALEA, ONTARIO (PNEUMATICS). ANNUAL SALES EXCEED \$2.5 MILLION.

12. SUBJECT FIRM WISHES TO ADD FOLLOWING US PRODUCTS TO ITS LINES: PNEUMATIC, HYDRAULICS, AND PROCESS VALVES.
HARPER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 23-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MONTRE00475
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770100-0709
Format: TEL
From: MONTREAL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770331/aaaabase.tel
Line Count: 84
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Message ID: dd9caab3-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 27-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3025007
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)
TAGS: BGEN, CA
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/dd9caab3-c288-dd11-92da-001cc4696bcc
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